



Save
time

Reduce
costs

Generate
revenue



Scientia[®]

ENTERPRISE

Recruitment + Retention + Revenue

Scientia can help ...

- + Achieve goals
 - + Increase revenue
 - + Stay in control
 - + Attract students

There are many challenges facing senior managers in institutions of education and we know that you're sometimes hard-pressed even to find time to look for solutions. So all we ask is that you read the rest of this page; it will take you about 30 seconds. If the questions that follow are not relevant for you then feel free to pass this brochure on to someone more appropriate. On the other hand, if you'd like to find the answers then read on and discover how Scientia can help you to rise to the challenge.

How can I increase student recruitment and / or retention?

Students are your customers and, for your institution to flourish, you need to provide an environment that is attractive to your customers. Find out what Scientia can help you to offer them.

How can I increase revenue and reduce costs?

Institutions of education are under ever-increasing pressure to operate in a business-like way. Discover ways that Scientia can help you to generate additional revenue as well as cutting costs.

How can I achieve my goals?

Contented and committed students, well-motivated staff, effective managers; whatever your goals, Scientia can help you to achieve them.

How can I stay in control?

Scientia software offers you the best of all worlds; powerful automated solutions with fine-grained manual control where desired. It puts you firmly in the driving seat.



Why students will want to come to your institution

Students are your customers and, for your institution to flourish, you need to provide an environment that is attractive to your customers. Scientia can help you to offer students ...



A qualification they can complete on time

It's important for students to complete their studies within their planned timescale. By building in scheduling constraints early in the planning process we can help you to ensure that students can complete their studies clash free and on-time.

Self-service choices

Increasing numbers of students have family or work commitments outside of their studies. By allowing students to see all the equivalent sessions open to them, you can leverage the flexibility that already exists to allow students to tailor make their own timetable while ensuring that they attend all the necessary sessions.

Flexible study options

To attract students you need to be offering what they want; and what they want is flexibility. Scientia can help you to devise an offering that allows students to obtain the qualification they want while giving them a choice of subjects and delivery options. Efficient scheduling means that it need not be expensive to deliver.

Up-to-date and personal information

The ability to provide students with a personal timetable is rapidly becoming the expected level of service. If students have the confidence that their timetable is stable and that the information they have is reliable, they will be content. Provide them with dynamic updates of timetable changes and they'll become a walking advertisement for your institution.

Increase revenue and reduce costs

Institutions of education are under ever-increasing pressure to operate in a business-like way. That means that you need to look for ways to generate additional revenue as well as opportunities for cutting costs.



Accommodate more students using the same space

You would like to attract increased student numbers but don't have the funds necessary to provide additional teaching space to accommodate them all. By improving the efficiency with which you utilise existing teaching space, you can cope with a rise in student population without having to build.

Reduce the cost of building or hiring space

Perhaps you are already contemplating new building projects or hiring additional space externally because there is an apparent shortage of teaching space. But what appears to be a shortage of space often turns out to be inefficient management. Proper analysis might obviate the need to build. And if it turns out that the demand is real, you'll have a ready-made plan for a new build that is designed to satisfy it.

Reduce the cost of equipment

If you have large amounts of capital tied up in equipment for teaching, you need to ensure that it is used efficiently. By spreading the usage evenly you can avoid the need to duplicate expensive items of equipment just to accommodate artificially created peaks of demand.

Generate revenue from spare capacity

Effective scheduling can help you to maximise spare capacity for the resources at your disposal. And spare capacity is a revenue-generating opportunity.

Achieve your goals

At Scientia, we don't claim to have all the answers for your institution, but we can help you to find them.



Effective, well-informed managers

Managers shouldn't spend their days fire-fighting as unexpected issues arrive at their door. By providing them with the tools they need, you can help them to plan ahead to manage your institution effectively.

Flexible scheduling preferences

Our flexible system of scheduling preference strengths means that you define what constitutes a good timetable depending on your institutional goals and our software uses that definition to guide you towards the scheduling solution that's best for you.

Contented students, committed to their studies

Because students have a friendly timetable that they can tailor to meet their needs, they'll always know where they should be and when; and so will you. The ability to monitor attendance as a result means that you can spot repeated absences early and remedy them quickly, improving student satisfaction and retention.

Motivated staff, focused on primary tasks

Because members of staff are provided with timetables that take into account their availability, consider their personal preferences and arrive on time, they are free to focus on their primary tasks of teaching and research.



Recruitment + Retention + Revenue

You are in control

Scientia software offers you the best of all worlds; powerful automated solutions with fine-grained manual control where desired. It puts you firmly in the driving seat.



All the management information you need

To stay in control you need to have your “finger on the pulse”. Scientia’s reporting tools provide you with all the management information you need to make well-informed decisions.

Key performance indicators – a measure of success

How will you know whether you’ve achieved what you were aiming for? As part of our implementation service, Scientia will assist you in defining your goals and timescales and our software provides you with the key performance indicators you need to measure your success.

Visibility and transparency

While timetabling remains a “black art” it’s easy for inefficiency or poor performance to be hidden behind a veil of complexity. Our software turns timetabling into a science and brings visibility and transparency as a result.

Why choose Scientia?

The software market is notoriously volatile, so when you choose which supplier you deal with you need to think about future-proofing.



Join the global Scientia family

We pride ourselves on the close working ties we have with our customers; they are our partners in developing the software solutions of the future. And users cooperate with each other too, sharing experience and best practice through events facilitated by Scientia.

We don't just sell software; when you join the Scientia user family, your problems become our problems and our solutions become yours.

World leader in the field

Scientia's customers cross the boundaries of higher and further education and national borders too; we have customers in 24 countries around the world. We're the world's leading supplier of scheduling software.

What do our customers say?

Don't take our word for it. We're happy to arrange for you to make contact with an institution of a similar type and size to your own and let them tell you first-hand about the benefits of working with Scientia.

A proven track record

Scientia has a twenty-year track record in the field of scheduling and resource management solutions. We're a company you can rely on.

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Scientia – the company

Scientia Ltd was formed in 1989 and has built an enviable reputation as the global market leader in timetabling, scheduling and planning software, with 450+ Education institutions, Government bodies and Corporate clients in 24 countries covering 4 Continents worldwide.

The company is committed to developing and delivering advanced Enterprise resource optimisation solutions that meet the needs of our users.

To find out more about our range of web-deployed applications and custom solutions, including the Scientia Enterprise suite, then visit the 'contact us' page on www.scientia.com to register your details and receive updates/news.

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